



Tatonka Education Services

Contract Recommendation Form

To: TPAAK Board of Directors

From: Tatonka Education Services

Date: 11/9/2016

Existing Contract: Fortinet Firewall –

Details of Contract: Firewall needs to be recertified every January at the cost of \$1000.00

New firewall which is a Dell Sonic: Cost: \$783.00 Yearly recertification fee: \$300

Recommend the Dell Sonic because it is cost effective, as well as user friendly which enables IT staff to block incoming traffic and add and remove URL's with ease. With this product we will be able to train your IT staff to configure and make changes as needed.

Proposed new contract or service: Change out date scheduled for December 20-23 during winter break. Please make sure your IT staff is available to work with us on this change, so we can train and trouble shoot the migration to the new Dell.

Effective Date: _____

Reason for Recommendation of contract or service change:

The Fortinet firewall is configured by old MEI Network admin which makes it difficult to manage due to old configurations for the entire MEI network. Currently the firewall renewal fee is due in January 2017 which will cost TPAAK \$1000.00 to renew. The complexity of this firewall is far exceeds the needs of our local network at TPAAK.

TES has also contact Comcast sales department they explained that they do not support any backbone equipment other than their own modem or router that is placed in service for internet and VOIP.

Comcast suggested we contact an IT vendor who provides support and hardware monitoring. They will place their firewall in our server room for a monthly cost around \$300 to \$400 a month. Also, if TPAAK request URL changes to the firewall they will charge an hourly rate to do so. We would have no access to this equipment. The only way to have changes or troubleshoot this firewall is through the IT vendor.

When and if TPAAK moves out of the building this equipment can moved with all other server hardware.

Board comments or instructions:



Board Approval: 

Date: 11/9/16