



REALTORS®

Free Information Guide

How Broker Sponsorship Works for REALTORS®

Requirements

Valid Texas Real Estate License

Broker Sponsorship

- \$199 Sign-up for the first 3 months
- \$99 per month after 3 months
- \$15 transaction fee

Realtor Board Membership

All agents are responsible for their own membership dues to the local board.

- DFW - Metrotex Assoc. Of Realtors
- Houston - Houston Assoc. Of Realtors
- Austin - Austin Board of Realtors

Geographical Knowledge

It is your responsibility to know what will be required of you for your area. Not only having a good market knowledge to be able to find what your clients are looking for, but then be able to know whether there is a MUD, or something that would be normally known by other agents in the area.



Job Description

1

Independent Contractor

- No set hours – You can be part-time or full-time
- No Quotas or Minimum Sales
- Work from home

2

Generate Your Own Leads

3

Perform Your Fiduciary Responsibilities For Your Clients

Your clients trust you to know what they don't know, and to do what it is in their best interest so that after all is said and done, they will remember you as someone who worked hard for them and got the job done right.

Included With Sponsorship

1

Errors and Omissions Insurance

2

Access to SRECRM

You will be given access to our proprietary Customer Relationship Management tool, which was designed by real estate agents to streamline the sales process and save you time and money.

3

Training

Mentorship: Given cell number of the broker so you can contact with any questions or concerns

-Agent Portal: A place where there are How-to-Videos, CRM training, Preformed Emails and Text Messages, Logos, and more to help you have access to everything you need to be successful.

Sit-Down Training available for sales process, CRM help, and listing and buying agent training for new agents, and more.

Included With Sponsorship

4

250 Business Cards

5

Record Keeping

With any brokerage there is a requirement to maintain records of the transactions for 3 years. We take this off your hands so you do not have to.

Sales Pipeline



If you start working leads today you will not receive income for about 60 + days

Most sellers lock in a REALTOR® 1 to 3 months before they are ready to go Active.

Get house ready to show

List House on Market

Days on Market varies by area but current market is about 60 days

Contract Period

Closing

Most Buyers talk to a REALTOR® about 3 to 6 months before they are ready to move.

Find the right house

Contract Period

Closing

Earning Potential

100% Commission

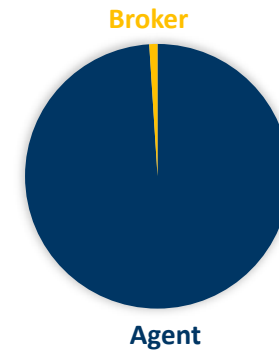
Income Per Transaction

- All sale transactions are Table Funded with a Commission Disbursement Authorization form
- Average commission on \$200K home = \$6,000
- Transaction Fee -\$15
- Your commission is:

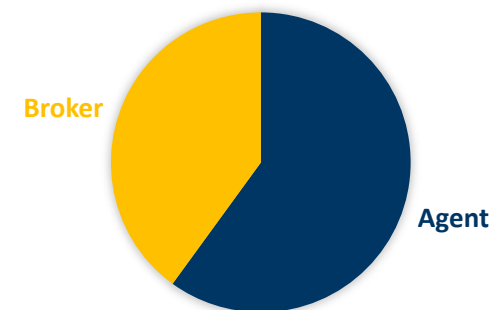
\$5985.00

Commission on \$200K House Sale With Spirit Real Estate

Spirit Real Estate Group



Traditional Broker



Earning Potential

Spirit Real Estate is a full service broker sponsor, and we permit the agents that are sponsored with us to be full service real estate agents as well. We also provide room to grow your own real estate company.

Other Areas of Opportunity

Apartment Locating

Property Management

Earn off of other agents through lead generation

Start your own Realtor Team:

You pay for your agents sponsorship and you can set a split with them and earn off of their transactions.

Want to own your own business?

We can sponsor your LLC \$299 to start and \$149 per month

Get Started Today!

Go To <https://SpiritRE.com> or Click

[Agent Sign-Up](#)

After Sign-Up is Completed

We Send You The Invitation

We will send you the invitation to be sponsored by Spirit Real Estate Group, LLC through TREC My Online Services.

Welcome Email

You will receive a welcome email with your new SpiritRE.Com Email, also your CRM and Agent Portal Access.

Fill out Change Form for Association

Sponsorship is Active as Soon as Invitation is Accepted

Please Call with any questions **214.396.7998**