



**E-Newsletter of Skin Rejuvenation Clinic | Edina, MN  
November 2016 edition**

### **Staff Must-Have: SkinMedica TNS Essential Serum**

Check out our **November Features and Promotions** just below our feature article!



*Kristi Langemo, Practice Manager*

### **Introducing our Newest Filler for Lips, Volbella XC!**

We are excited to introduce a NEW lip-focused filler to our family of injectables. Volbella XC from Allergan (the makers of Botox, Juvederma and Voluma) is the first and only FDA-approved lip filler proven to increase lip fullness and soften the appearance of vertical lip lines for up to 1 year.

More often than not we have patients who are curious about improving or enhancing the appearance of their lips but are hesitant because they don't want them to look "overdone". Some may wish to add subtle volume to their lips; others may want to soften the appearance of the vertical lip lines known as perioral lines (some people refer to them as "smoker's lines or "lipstick lines.") Lines such as these are often caused by factors such as sun exposure or repeated muscle movement from doing such things as drinking out

*"My friends assume that because I work at Skin Rejuvenation Clinic, I must use a dozen products on my skin every morning and night but the truth is that I really do try to keep it simple, otherwise I know I will not keep up the routine and let's face it... consistency is the key to great skin.*

*I'm 42 and have been in this industry for many years so have learned from the best aestheticians. They have taught me that the basics of good skin care are: to apply growth factors and antioxidants, to exfoliate and*

of a straw, smoking, playing certain musical instruments or whistling.

Our physicians are already loving the look of Volbella in the lips for perioral lip lines.



*"Volbella produces a very soft and smooth appearance in and around the lips and can be used to airbrush perioral lines or to create a subtle fullness in the lips." explained Dr. Ann Marshall.*

### **Introductory pricing - \$425 per syringe (.55mL)**

Call today for a Volbella consult with Dr. Mark Hagberg, Dr. Elizabeth Hagberg, Dr. Ann Marshall or Dr. Allison Heimer

#### More subtle Volbella results:



10 Days After Volbella in Lips

#### More dramatic Volbella results:

*to protect with a quality sunscreen. Growth factors are not going to change your skin overnight but studies show that applying a growth factor can promote skin tissue repair and regeneration over time. To me, using a growth factor feels like putting my skin in a time capsule.*

*My choice of growth factor is the tried and true SkinMedica TNS Essential Serum. The dual pump not only provides me with TNS, a patented and highly concentrated growth factor, but the second chamber dispenses a formulation of antioxidants, peptides and other ingredients! So I am getting two amazing skin care products in one. A busy lady's dream!"*

TNS Essential Serum  
\$281



### **Patient Review of the Month!**

*Reviewing  
Microdermabrasion with  
Aesthetician Kate*

*"SRC deserves high marks! I had a wonderful appointment with Kate! It was my first microdermabrasion appointment, and Kate took the time to explain*



10 Days After Volbella in Lips

*the process and answer questions. She is a talented aesthetician; warm, friendly, and knowledgeable. The clinic is beautiful, and every staff member I met was very friendly. The treatment was a great value for the price, I will be back soon! "*

- Alexa B.



## - BLACK FRIDAY DEALS -

Keep your eyes peeled for our one day specials the day after thanksgiving! Stay connected with us via email, Facebook, or Instagram to see what deals we will be offering on **November 25, 2016.**



An aesthetician since 2001, Kate's experience has involved every aspect of the cosmetic industry, from microdermabrasions and facials to more advanced modalities such as laser and skin tightening and lifting treatments. Kate loves to provide results-driven treatments in a very soothing and relaxing environment.

We love hearing from our patients!

[Explore more reviews here!](#)

## Seeking New Google+ Reviews!

We would love your help acquiring new Google+ reviews! Because many of our patients are shy about sharing their

## November Promotions

## **-Volbella XC Filler-**

Our Volbella XC lip filler is our newest addition to our fabulous family of allergan injectables that is specifically designed to enhance the lip with subtle but beautiful results.

Created for both accentuating the lips natural volume and also treating those pesky fine lip lines that frame the mouth, Volbella XC has quickly become a favorite within our team at SRC.

The innovative technology behind this hyaluronic acid based filler makes for a smooth and soft appearance while still maintaining a lifespan of 1 year. Patients treated thus far have given glowing reviews, feeling like their lips appear much smoother and silkier after their Volbella treatment.

**Introductory Price \$425 (.55mL syringe)**

**Call today to book your Volbella XC treatment with our physicians!**

## **- Clarisonic Closeout Sale! -**



This November take advantage of an amazing way to save on one of our favorite tools, the Clarisonic.

A must-have for cleansing the skin 10x better than with your hands, these multi-speed sonic cleansing brushes can be used on all skin types to truly give the deepest cleanse and produce your healthiest, most radiant skin!

We've used the clarisonic in our aesthetic treatments and recommendations for years. While we no longer have the space to stock them full time in our retail space, we still highly recommend adding this step to your routine.

**This month only, while supplies last, take 15% off your Clarisonic purchase!**

results, we could use some new, fresh reviews from our patients! Keep in mind, you can keep your review anonymous by choosing a generic Google+ user name, if you don't already have one set-up.

As our way of saying thank you for your Google+ review, the next time you come in, show us your review online and we will send you home with one of our signature water diffusers.

Click [HERE](#) for a shortcut link to submit your Google+ review now. It will just take a few minutes to write and we greatly appreciate your time!

Thank you!



**Follow us on Instagram!**

SRC has a fun Instagram account, follow us!  
[@skinrejuvenationclinic](#)



Below are some "Behind the Scenes Instagram posts that you missed recently! Follow us today to join the party!

includes all in-stock models of Mia 2, Mia Fit, and brush heads; call for availability of certain colors

## - Latisse Rebate for Brilliant Distinctions - Members!



(Real patient results after 16 weeks of use, the length of 1 5ml kit!)

**Twice as Nice!**  
Purchase your 5 ml kit at SRC and receive an additional 6 week kit at your doorstep!

Rebate Details:

- While supplies last, we have a limited number of rebates!
- 5 ml kit must be purchased by Dec. 31st 2016
- Patient must be enrolled in Brilliant Distinctions to get the instant rebate. Brilliant Distinctions is a free loyalty/points program offered by Allergan. To enroll today, [click here](#)
- Patients can combine these savings with any pre-existing BD points they planned on using.
- Patient must mail in rebate, all forms complete, by Jan. 1st to receive their 3 ml kit.



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and Cosmetic News**

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**Patient Profile:**  
**Dar Smeal**  
*(or perhaps more widely known as  
Jason Matheson's very proud Mom)*

Local TV and radio personality and our good friend Jason Matheson has endorsed Skin Rejuvenation Clinic on his MyTalk 107.1 morning show for many years now. Listeners hear him talk about his experiences at our clinic and over the years you may also have heard him talk about his mom Dar and his mother-in-law "Mama Haas" coming to our clinic for services. Patients often ask us,

[Email Us](#)  
[Visit our Website](#)

"Does Jason and his family REALLY come to your clinic, or is he just saying that?" Well, we can proudly say that YES, Jason and his mom Dar and "Mama Haas" all come to Skin Rejuvenation Clinic for their cosmetic services and we are so proud to serve them.

Although she lives in Louisiana, any time she's in the Twin Cities visiting Jason and her son-in-law, Colin, Dar makes a point to visit Dr. Beth and the staff of Skin Rejuvenation Clinic. Dar is a lovely lady and is aging quite nicely naturally so just a few injectable "tweaks" do the trick to give her the radiant appearance she is seeking. But when you have the talented Jason Matheson as your son, looking happy and radiant can't be all that hard.

At her last visit two weeks ago, Dr. Beth administered Botox, Voluma dermal filler and treated her with a Broadband Light (BBL) service to diminish redness. After her visit, Dar was kind enough to send this note to our staff:

*"Thanks to everyone for being so kind to me . Dr. Beth is one exceptionally talented lady. I am extremely satisfied with my results!"*



Dar and Jason

## [Before and After Photos](#)

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Try it free today