



01/01/2017

Thank you for your interest in joining Realty Stetson. This form contains all of your instructions and fee schedules.

- 1. Attached is your TAR Independent Contractor Agreement to sign & return*
- 2. Attached is your TREC Sponsorship Form*
- 3. Please submit your TREC Sponsorship Form & Fees to TREC - They can be reached at <https://www.trec.texas.gov> or 512.936.300 or information@trec.texas.gov if you have any questions.*
- 4. We must receive your Contractor Agreement & TREC Confirmation before you can start practicing Real Estate*

Listings/Sales - Commission Instructions

- 1. Fill out the correct DA Form (disbursement authorization Option 1 or 2) found on our join our team page Three Days prior to your closing. Forward the filled out form to info@realtystetson.com Please be sure to include your client's listing agreements or buyer's representation form(s).*
- 2. After funding the Title Company will cut a Direct Check to you!*

Broker _____, Contractor _____

Leases - Commission Instructions

- 1. Fill out the Leasing Invoice that you can find on our join our team page. Submit this invoice along with our W9 (on our join our team page) to your apartment vendor, management company, or leasing broker. You will be responsible for submitting these invoices and following up. You will also be responsible for setting up any special vendor/payment services required by some apartment complexes.**
- 2. Once the leasing commission check is received on our end we will direct deposit your commission to you. Please make sure to fill out the Realty Stetson ACH Form if you plan on receiving leasing commissions.**

FEE SCHEDULE - Initial Option 1 or 2

_____ **Option 1**

Our \$0/mo +\$395 per closing is our newest 100% commission plan and is one of the most competitive in TX. This is a great option for part time agents who close 0-2 properties per year. This commission plan is unique in that there are NO MONTHLY FEES! Our 100% commission Realtors pay only \$395 for every transaction they close. This plan has ZERO monthly fees, ZERO desk fees, ZERO hidden, annual, or consultation fees! Just \$395 every time you represent a buyer or seller in a transaction! – (\$75 per lease)

_____ **Option 2**

This is the best commission plan for agents closing more than 3 properties per year. Agents pay a small fee of \$35 per month. With every closing the agent participates in, their office fee is only \$150. Our \$35/mo + \$150 per closing plan is an excellent option because it balances a low per closing fee with a very affordable monthly fee. Agents enjoy the benefits of no additional fees with this plan. – (\$25 per lease)

**** You will receive a link from Paypal.com - Option 2 is set up on an automated recurring payment.**

Broker _____, Contractor _____

Bonuses

All bonuses are property of the independent contractors 100%.

Refer a Friend

If you know a Realtor who values integrity and ethics as much as we do, refer them to Realty Stetson! Realty Stetson will pay your Option 2 monthly plan fees for 6 months. (for every referral)

What's Included – Both Options

Use of our office, conference room, & support staff

What's Extra – Both Options

Professional Business Cards, Listing Signs, Email/MLS Signatures (email potrait photo for set up)

@realtystetson.com email address \$60 per year (Gmail Branded)

Let us know what services you are interested in. - See Samples (join our team)

Broker _____

Contractor _____