



CASE STUDY:	Relocation, Expansion, & Efficiency Improvement
TENANT:	Clark Synthesis, Inc.
TENANT REP:	Rare Space Inc.



Issues Addressed – Clark Synthesis was seeking a low cost commercial real estate deal in the southwest market; when Rare Space was signed by this new client negotiations were already underway on an older inefficient building.

Solutions Created & Presented by Rare Space – Knowing that the southwest market presents very low differentiations in lease rates from building to building, Rare Space was able to convey to Clark Synthesis that they needed to place functionality as a top priority in choosing a building. This said we were able to present our client with several options that fell within their target budget and one that exceeded expectations regarding both internal and external appearance and efficiencies.

Benefit to Clark Synthesis Inc. – Clark Synthesis was looking for a low cost option in a fairly tight real estate market. Rare Space identified an ideal location for our client and subsequently negotiated to have the space built to Clark Synthesis' exact needs. Build out was done at the landlords cost and allowed our client to move into a space which met all of the firm's real estate criteria.