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<b>CASE STUDY:</b>	<b>Killing two birds with one stone</b>
<b>TENANTS:</b>	<b>Axiom Custom Business Solutions and Integro</b>
<b>TENANT REP:</b>	<b>Rare Space Inc.</b>



Axiom Custom Business Solutions was an existing Rare Space client that went through an exciting but unexpected growth spurt. With nearly two years left on their lease, they decided that they needed to expand their headquarters before their lease terminated. They once again called on Rare Space to help them with their real estate needs.

Integro was another Rare Space client with a dilemma of its own. Eager to start an operation near the Denver Tech Center, they wanted a short-term solution that would not hinder their budget. Rare Space was in a fortunate position to bring these two clients together to work out a plan whereby Integro would sublease Axiom's space, thus freeing Axiom to locate a new building of their own. In doing so, Rare Space identified a space that was already built-out to Axiom's specifications at a building with a hungry landlord. With new carpet as the only tenant improvements necessary, Rare Space nailed down great low rate at Axiom's new building while Integro got comfortable in Axiom's old space. Two tenants with distinct needs, one brokerage with a win-win solution: Rare Space.