



# SPOTLIGHT

**Amity Edwards**  
DESIGNER MEMBER

 PROSOURCE OF TULSA (OK)

## **Tell us about your job as a designer.**

I've always wanted to be a designer. I studied interior design at the Art Institute of Austin. When I took my kitchen and bath class, I knew that was the path for me. I now focus mainly on residential remodels.

## **Who do you partner with to serve your customers?**

My contractors and dedicated ProSource account manager are imperative to the success of my business. With their support, I am able to design freely and have the confidence that they will help me achieve the proper aesthetic for my clients.

## **What are the hottest home design trends right now?**

Beautiful cement tile-patterned floors are a favorite of mine at the moment.



## **What are some of the toughest challenges facing your clients, and how can you help?**

Clients are easily overwhelmed and often unable to visualize the end results. Having a designer to guide them by providing material samples, sketches, and design boards makes them feel more comfortable throughout the remodel process.

## **What's one thing you wish your customers could know about home design?**

It's not going to happen the way you see it on TV.

## **What is the most satisfying aspect of your job?**

The smile on my customers' faces during the reveal.



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## Christopher Eysie

DESIGNER MEMBER

 PROSOURCE OF BOSTON SOUTH (MA)

### Tell us about your job as a designer.

At age 24, I walked into a decorating and design establishment and said, “I want to be a designer.” I worked there full-time during the day and studied interior design at night. What I learned was invaluable. Today, I do small commercial jobs, but most of my work is residential. Relationships are important to me — with clients and in the industry.

### Who do you partner with to serve your customers?

I am a one-man show, but by partnering with ProSource Wholesale®, I have a staff of knowledgeable professionals representing me every day. I can’t say enough about my account manager, Heather. She makes sure I’m taken care of every step of the way.

### What are some of the hottest home design trends right now?

It’s pretty “greige” out there. People seem to be paring down and returning to simple, classic design — nothing fussy or overdone. My work tends to be transitional, or as I like to say, “traditional with a sense of modernity.” I love neutrals with a pop of color.

### What are some of the toughest challenges facing your clients, and how can you help?

My clients are overwhelmed with choices. They rely on me to understand their needs and present the best options for them in both design and price.

### What’s one thing you wish your customers could know about home design?

That there is no right or wrong. It’s your home, you need to love it and should have what you want in it.

### What is the most satisfying aspect of your job?

Nothing makes me happier than to have a client look at me and say, “Wow! You listened to everything I said, and every detail is something I love.” I ask questions about the clients themselves — their likes and dislikes, how they live. I work hard to make sure their space represents who they are. That’s what makes a house feel like a home.

