

AdvisorTrak

What's the Challenge? Double Your Income in 90 Days. The goal of AdvisorTrak is for each Advisor to either:

- Double your income within 90 days
- Or, be on track to double your income within 12 months

Why? Keys to Significant Success for Business Development for Advisors, so you make more money in less time

What do I get?

- 12 weeks of proven business development strategies tailored to Advisors
 - Strategies that you can make your own, based on who you are (we're all different)
- A Veteran Advisor (25 years) as your Facilitator who
 - Has mastered these strategies
 - Built two different firms
 - One in San Diego that grew from 0 to 2,200 clients in 11 years (Note: The Advisor had only lived in San Diego one year prior to starting firm.)
 - One in Littleton, CO that grew, from the time he joined, from \$65mm to \$150mm AUM in 6 years.
 - ◆ Helped owner add the biggest clients he had ever had (by referral)
 - Talks your talk
 - Walks your walk
 - Is a gifted Coach
 - Loves to help Advisors get where they intend to go, faster
- Weekly, friendly accountability on your leading and lagging indicators
- Virtual training for 11 weeks from the comfort of your home or office

What does it cost?

- AdvisorTrak Boot Camp – First three weeks of AdvisorTrak \$497; with option to join AdvisorTrak for the remaining nine weeks for an additional \$1,597 for Outsourced Chief Investment Officer (OCIO) clients of PCM, 3 to 5 Club Members, and 3 to 5 Board Members (or become one before end of course), or \$1,897 for all others
- Enroll for all twelve weeks at the client rate of \$1,997, or \$2,297 for all others
- **Early Registration Discount** – Register by December 30, 2019 and get 10% off all prices above!

****ATTEND the first week for free with no obligation to join course****

How big is the Class? Limited to first 10 Advisors

When: Begins Tuesday, January 28, 2020 - 3:00 pm MDT/Wednesday, January 29, 2020 - 7:00 am AEST

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