

Unified Energy Services

A unified approach to energy wholesale procurement and financial structuring

For Data Center Clients



unified energy
a tullett prebon company



Financial Structuring

Utilizing Wholesale and Retail Market Margins to Monetize Savings



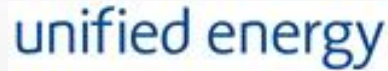


Wholesale Procurement

- EEI and ISDAs brokerage
- Large and small market makers
- Margins clear within 45 days of contract signing



Immediate dollars available thru the wholesale trades



Retail Procurement

- 70+ Regional Energy Providers (REP)
- Large and small market makers
- Multiple product structures and terms



Immediate savings versus existing contracts or tariff



Demand-Side Project Work

- Lighting retrofits
- Cogen and solar projects
- ISO and proprietary demand response



Demand reduction projects and carbon footprint reduction



Disbursement of Funding Via Wholesale Trade

Example Transaction

- 1) Assume 7c/kWh existing contract. Market rate at 5c/kWh. Move to 5.5c/kWh instead of 5c/kWh.
- 2) Assume 200,000 mWh hedge
- 3) Include \$5/mWh in wholesale hedge
- 4) Transparent contract between Tullett Prebon and Data Center Client for increased wholesale margin
- 5) **\$1,000,000 to Data Center Client within 45 days of contract execution...interest-free and unamortized**

Regional Energy Providers respond to RFP from UE and DC Client selects REP

REP

REP

REP

REP

REP

REP

REP

Letter of Authorization (LOA)

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REP Contract

Data Center Client

Executed Contract

UE Paid

Wholesale Margin Clears in Full within 45 days of contract

UE Paid Monthly by Winning REP After Data Center Client Pays Bills



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