

## Real Estate

### **Leech Tishman's Real Estate Practice Group is skilled in handling a broad range of sophisticated and complex commercial real estate transactions.**

#### **In Brief**

Our attorneys regularly handle real estate legal matters involving commercial acquisition, sales and lease transactions, and complex development projects, including multi-use and/or multi-tenant projects, shopping centers, condominiums and planned communities, and projects involving historic tax credits, and other tax credit structures.

Our real estate practice group is skilled in handling real estate transactions from the ground up, including acquisition of land, due diligence, financing and construction. The "ground up" approach means our attorneys can handle many facets of a real estate transaction, resulting in efficiency and value for our clients. Our clients have a national presence, span a multitude of industries and include sellers, buyers, lenders, borrowers, private equity firms, energy companies, landowners and developers.

In addition to our transaction practice, our commercial real estate law team regularly assists clients in landowner issues, including easements; rights of way; taking or condemnation proceedings, including negotiating just compensation; curative title matters; oil, gas and mineral rights issues; disposal well projects; zoning and planning approvals; options and rights of first refusal; subdivision and consolidations; ADA Title III defense; preventive counseling and defense of ADA Title III architectural barrier, website and auxiliary aid actions; and encroachment issues.

#### **Practice Group Collaboration**

While able to handle a broad range of real estate matters, our Real Estate team regularly utilizes the skills of the firm's other practice groups, and in particular, our Environmental, Government Relations and Taxation teams.

By teaming up with our Environmental lawyers, the real estate group can navigate the acquisition or sale of brownfield sites. As so many real estate and development transactions involve a government component, having members of the real estate group with government experience ensures that we are positioned to assist in

solving government hurdles and identifying opportunities for government assistance.

Similarly, in the challenging financing market existing today, state and federal tax credit programs have become a critical catalyst. The knowledge of our Taxation team enables us to help develop and close these complex transactions.

#### **Services**

- » ADA Title III defense
- » Condominium/planned developments
- » Development
- » Due Diligence, including title, property condition and environmental inspections
- » Easement and rights of way
- » Encroachment issues
- » Environmental
- » Environmental matters
- » Financing
- » Government assistance programs
- » Land use zoning and planning approvals
- » Leasing
- » Oil, gas and mineral rights issues
- » Options and rights of first refusal
- » Purchase and sale of property
- » Purchase and sale of property
- » Subdivision and consolidations
- » Taking and condemnation proceedings
- » Tax credit development

#### **Industries**

- » Architecture
- » Automotive
- » Banking/finance
- » Construction
- » Government
- » Higher education
- » Hospitality
- » Non-profit healthcare
- » Manufacturing
- » Public companies and infrastructure
- » Retail
- » Technology
- » Telecommunications
- » Utilities

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