

#### **Contract Executives and Recruitment**



In recent years we have seen a growing demand for experienced and knowledgeable contract executives to assist with special projects and interim management duties. As a result of increased work loads, special program requirements and aggressive schedules, many companies have found retaining assistance from contract executives very useful in helping them meet their business goals and objectives.

At the Hutchison Group, we have access to experienced contract executives covering a broad range of disciplines, including: project management, manufacturing operations, finance, strategic planning,

human resource management and more. Here are some of the situations where our contract executives can be of assistance:

- Transition Management
- Coordinate Special Projects
- Provide Interim Coverage when Company Personnel are not Available
- Manage Company Restructuring, Consolidation and Expansion
- Conduct Independent Assessments to Identify Opportunities for Improvement
- Support Planned Mergers, Acquisitions and Divestitures

Many of our contract executives previously held full-time senior level positions at Fortune 500 Companies; they are highly professional, experts in their field, and carefully screened by us to ensure they meet our client's needs.

# Our Clients - Helping Some of the Worlds Best Companies

For over 30 years, we have had the privilege of working with some of the world's best companies, helping them achieve their business goals and objectives. For a complete list of our clients and services please visit our web page at **www.hutchgrp.com** 



















### Helping with Your Recruitment and Staffing Needs Success Depends on Finding the Right People for Your Business



Unlike most executive recruitment firms that assess candidates based on a resume and one interview, our referrals are typically based on our having a personal knowledge of the candidate, which provides us with valuable insights as to their skills and effectiveness. In addition, our personal experience with the candidate allows us to assess how their skills and demeanor will fit our client's expectations and work culture. Clearly, this is a far better approach than just sifting through a stack of resumes.

# Competitive Pricing and Performance Guarantees No Fees Payable Until Successfully Completing Six Months of Employment

In regard to fees, we offer a significantly better value than the typical high priced recruitment firms and, unlike most of our competition, we do not require exclusivity. In addition, to ensure quality and customer satisfaction, our fees are only payable after our referred candidates have successfully completed six months of employment.

## **Customized Plans for Identifying and Developing Future Leaders**

Simply put, every organization needs to have a well thought out internal plan to identify, develop, and retain the best talent for key positions within the company. The absence such a plan can undermine an organization's future effectiveness and their ability to sustain performance beyond the current teams tenure. In addition, failure to develop key talent often results in higher attrition rates amongst your best and brightest employees if they fail to perceive future growth opportunities.

#### Reassure the Board of Directors and Shareholders Management has Secured the Right Talent to Get the Job Done

As an added benefit, all of the items listed above help to reassure the Board of Directors and Shareholders that management has retained the right people and applied the necessary resources to achieve their goals, and maintain both company valuation and share price.



The Hutchison Group is a highly regarded management consulting firm focused on all aspects of labor relations. We specialize in planning and negotiating competitive labor agreements, assessing vulnerability to future union organizing, and a broad range of other HR services designed to help reduce costs and improve productivity.

# We're on the Web!

www.hutchgrp.com

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