## Donald A. Green

Law Offices of Donald A. Green, PC 5963 La Place Court, Suite 304 Carlsbad, CA 92008

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### **EDUCATION**

### Trial Lawyers College, Dubois, Wyoming

- Graduate, August 2007
- By invitation only to study trial lawyer skills with approximately 50 other trial attorneys from around the country with renown trial attorney Gerry Spence

### Whittier Law School, Costa Mesa, CA

- Juris Doctorate Degree, May 2002
- Certificate in Intellectual Property Law
- Outstanding Grades: Corporations (97), Wills & Trusts (93), Legal Skills (89)

## Cornell University, Ithaca, NY

- M.H.A. from Sloan Program in Health Services Administration, May 1996
- Concentration in Health Care Finance and Public Policy

### Cornell University, Ithaca, NY

Bachelor of Science in Consumer Economics and Housing / Policy Analysis, May 1994

### Syracuse University, Syracuse, NY

 Studied Health Policy in England, Norway and Switzerland at the World Health Organization, Summer 1994

# PROFESSIONAL EXPERIENCE [LEGAL]

### Law Office of Donald A. Green, APLC, Carlsbad, CA

President and Managing Attorney / Lead Trial Counsel, October 10, 2003 to Present

- Founding and managing attorney of plaintiff-oriented practice with focus on civil litigation, esp. personal injury, elder abuse, consumer law, wrongful death, medical malpractice, health care law, and insurance bad-faith claims, employment law, debt settlement and elimination, and bankruptcy
- Manage and oversee all aspects of business operations: advertising, marketing, billing and accounting, data entry, file management and case development
- Manage and personally handle all aspects of litigation, including pleadings, motions, discovery, and trial
- Lead attorney in dozens of trials, grossing millions of dollars in settlements and judgments
- Oversee, prepare, and try personal injury cases on a regular basis in all jurisdictions in Southern California, including in both State and Federal Courts
- Licensed in California, Oregon and Washington

## The HealthLex Group, Inc., San Diego, CA

President, August 2001 to 2006

- Established consulting service for assisting consumers with health care issues related to services rendered by their providers and/or health care plans
- The organization's mission was to work collaboratively with Healthplan Consumer Advocates, Inc. and to provide a similar scope of services (*see below*) on a prospective, prepaid basis or on an ability-to-pay basis in pursuit of providing a resource and legal representation to achieve mutually satisfactory outcomes for legal and consumer disputes related to health care services

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# Healthplan Consumer Advocates, Inc. [501(c)(3) not-for-profit], San Diego, CA

Founder / President, 1997 to 2006

- Founded non-profit organization while still in law school to represent and assist low-income and/or indigent health plan consumers with challenges dealing with their insurance companies, health maintenance organizations, or health care providers
- Focus on billing, customer service, quality, coverage, contractual, and standard of care issues
- Work with health care providers / entities and administrative agencies to achieve mutually satisfactory outcome for legal and consumer disputes related to health care services

### Lucas, Mullany, Boyer & Haverkamp, APC, San Diego, CA

Law Clerk / Associate, October 16, 2002 – October 10, 2003

- Researched and drafted memos regarding novel, complex and pertinent legal issues
- Drafted motions (judgment on pleadings, summary judgment, in limine, for protective order, to compel production) and made arguments in court of law
- Propounded and Responded to Discovery (form interrogatories, request for admissions, request for production)
- Took and defended depositions
- Drafted meet and confer letters, met and conferred with counsel, and negotiated with opposing counsel for settlement
- Assisted partners in preparing for trial
- Authored articles for long term care publication "LTC Herald" which were subsequently republished by Mealey's Litigation Reports and the American Health Lawyers Association

# PROFESSIONAL EXPERIENCE [HEALTH CARE]

## Orange County Health Care Agency, Santa Ana, CA

Consultant / Project Manager, February 2001 to October 11, 2002

- Led several multi-disciplinary teams, consisting of 25-30 agency clinicians and end users, in building the core and clinical components of \$18 million Enterprise Health Care Information System
- Ensure compliance of new system with state/federal billing, documentation, transactional, privacy, security and confidentiality requirements, including HIPAA, Knox-Keene, Medicare, Medi-Cal, and various state laws / regulations related specifically to HIV, Substance Abuse, and Mental Health Services
- Produced 150 process flows based on operational work processes, and assessed and recommended operational improvements for the work environments of all divisions and programs

#### Universal Care, Signal Hill, CA

Director, Disease Management, June 2000 to November 2000

- Managed staff of three in coordinating all aspects of disease management related to reducing morbidity, improving quality, reducing costs and improving health outcomes of members with chronic conditions
- Ensured company compliance of all DM activities with current policies, laws, and regulatory standards, including those related to the provision of state-mandated services
- Collaborated with Medical Directors to develop Clinical Practice Guidelines and write articles for provider and member newsletters

## PacifiCare of California, Cypress, CA

Supervisor / Project Manager, Clinical Improvement, March, 1998 to June, 2000

- Primarily responsible for satisfying and documenting clinical performance outcomes (HEDIS) and preparing for NCQA Accreditation, and DOC, HCFA and HEDIS audits
- Designed and performed statistical analyses on historical results of quality improvement initiatives
- Identified and developed clinical interventions, quality improvement initiatives and studies for improvement of preventive health by members and providers

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### CareAmerica Health Plans, Woodland Hills, CA

Project Manager, Quality Improvement, December 1996 to March 1998

- Actively involved in NCQA, Department of Corporations and HCFA HEDIS Audits
- Designed, implemented and analyzed member interventions in compliance with state regulations and accreditation-body mandates to ensure that members received appropriate preventive health services
- Analyzed and implemented incentive programs to increase submission rate of electronic transactions from network physician groups, and to improve delivery of preventive services to managed care members

### Butterworth Health Systems, Grand Rapids, MI

Administrative Resident, May 1995 to August 1995

- Received broad exposure at the executive level through active involvement in the daily operations of the entire integrated health system
- Conducted and presented a comprehensive benchmark study of integrated delivery systems nationwide for use as a strategy tool for physician organization development
- Collected, compiled, and presented comprehensive information and vital statistics on the hospital for use by health system executives

# PROFESSIONAL CERTIFICATIONS AND AWARDS

- Trial Lawyers College Graduate, Summer 2007
- Best Young Attorney Finalist, Daily Transcript, 2007
- Professional of the Academy for Healthcare Management (PAHM), October 2001
- Certified Professional in Healthcare Quality (CPHQ), November 1999 to 2003

#### **AFFILIATIONS**

- American Bar Association
- California Bar Association
- San Diego County Bar Association
- North County Bar Association
- Consumer Attorneys of California
- Consumer Attorneys of San Diego
- Better Business Bureau (A+ Rating)
- AVVO

### SOCIAL MEDIA

### LAW OFFICES OF DONALD A. GREEN, PC (CIVIL PRACTICE)

- Websites: <u>www.lodag.com</u>; <u>www.dgreenlaw.com</u> (old)
- **Facebook:** https://www.facebook.com/pages/Law-Offices-of-Donald-A-Green-PC-Consumer-Trial-Lawyers/405595756122209
- Google+: Page: https://plus.google.com/112581560025731800068
- LinkedIn: http://www.linkedin.com/pub/donald-green/18/716/b77
- AVVO: http://www.avvo.com/attorneys/92008-ca-donald-green-373499.html
- **Twitter**: @don4law
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### LAW OFFICES OF DONALD A. GREEN, PC (DEBT SETTLEMENT / BANKRUPTCY)

- Website: www.DAGonDebt.com
- Facebook Page: http://www.facebook.com/DaGonDebtcom
- Twitter: @DAGonDebt