

SUCCESS STORY



LIZ FOSTER
Account Manager

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“TERACAI architects and builds technology infrastructures that enable its customers to meet their business goals.”

The Problem:

Our clients were asking about all these new cybersecurity regulations. We have years of knowledge in hardware and software pertaining to security, but nothing around how to help businesses be compliant with regulations.

The Solution:

Cyberstone continuously trains our entire team on various cybersecurity regulations. I've never met anybody so within reach. They're incredibly responsive. They keep us educated and up to date. This is a huge asset in sales meetings.

The Benefit:

I feel uplifted knowing that I have Cyberstone helping my end users meet regulatory compliance. Being able to offer cybersecurity pro services has really helped us build revenue.

