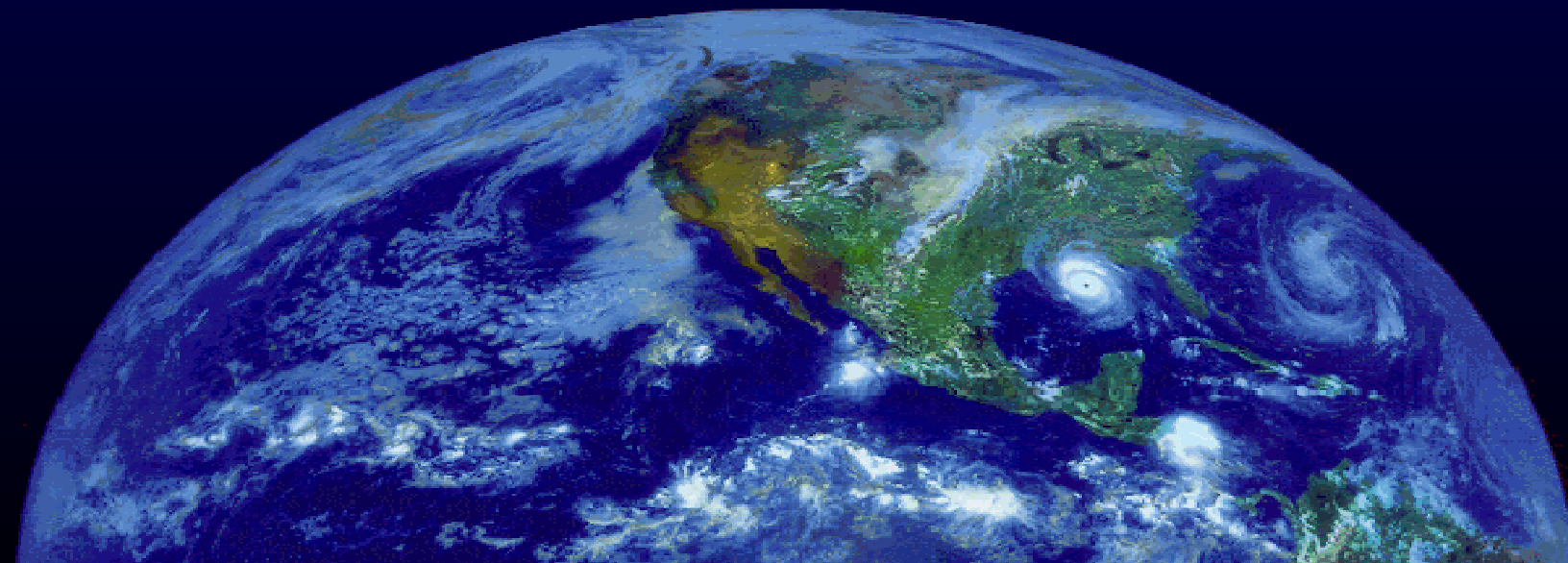




THE SINGLE SOURCE FOR ALL YOUR FINANCING NEEDS!



Barrett Trade and Finance Group, LLC (BTFG) is a recognized leader in providing financial solutions to manufacturers, distributors, and end-users both domestically and abroad. By providing sellers cash upfront and extending flexible payment terms to buyers, BTFG solves the cash flow issue for everyone involved in a sales transaction.



BTFG's commitment is facilitating the growth of companies and expanding their presence in the global marketplace. All of our programs are designed to:

- o Increase sales while decreasing exposure
- o Increase cash while decreasing borrowing needs
- o Fortify buyer relationships while strengthening buyers

Barrett Trade & Finance Group provides effective sales tools while increasing the size and frequency of your buyers' capacity to make purchases.



BTFG tailors its programs precisely to your company's needs. You reap the benefits of our specialists hard work and expertise when you partner with BTFG. No matter what the issue, we create innovative financing structures in order to close your company's sales transactions worldwide.

BTFG Financial Products

Equipment Leasing:

Financial vehicle that enables U.S. businesses to procure equipment without having to draw down on their current bank lines of credit.

AR Purchasing:

By purchasing the receivables of US manufacturers, BTFG facilitates sales domestically and internationally to distributors and end users with open account payment terms but without payment risk or strains on cash flow.

Medium Term Loans:

BTFG's Foreign Loans allow a manufacturer's foreign customers to import capital equipment and receive competitive interest rates with one to five year terms without requiring capitalization of that equipment.

BTFG was founded in February of 1993 as a partnership and later evolved into a Limited Liability Corporation, chartered in Illinois. Joseph T. Barrett is the President and CEO of both BTFG and its sister company, Barrett Financial Corp.

BTFG was originally created to be a domestic leasing company, focused on small ticket equipment to local businesses. While leasing is still a large aspect of our business (though the size and structures of leases have advanced to include a much larger expanse); Barrett Trade and Finance Group has now expanded beyond the borders of the United States. After recognizing the need for international financing options to facilitate U.S. manufacturers' sales, BTFG turned its concentration to the foreign markets.

An existing customer who needed to finance an equipment purchase for his factory in Mexico started BTFG on the path to cross-border financing. This loan request brought into focus the overwhelming need for financing overseas and the inherent difficulties in accomplishing cross-border transactions.

The principal challenge for U.S. lenders is to perfect a security interest in the underlying collateral once it has moved outside U.S. territory. U.S. Export/Import Bank "Loan Guarantee" programs, private sector insurance policies, Letter of Credit financing, for forfeiting, and many other techniques now encompass BTFG's services.

By analyzing each individual transaction, BTFG provides U.S. manufacturers with the best financing alternative available today to secure the foreign sale. BTFG's marketing oriented approach has led it to become a reliable financing source for worldwide cross-border transactions.

Company History





Why Choose BTFG?

We are Global

Our global structure allows us to offer distinctive solutions to customers around the world. BTFG's Chicago headquarters is backed by a global network that enables us to cooperate across national, regional and functional boundaries. Thus, our customers benefit from a combination of our international expertise and detailed local knowledge.

Customized Programs

Barrett Trade & Finance Group is committed to providing tailored programs to all of our clients' financial situations. We create solutions that provide buyers and sellers with the highest level of assurance in their receipt of the best possible financial service.

Ongoing Relationships

At BTFG, we do whatever it takes to continually exceed our clients' expectations. We work daily to understand all aspects of your business, with an eye on developing a relationship that will last for many years to come. In partnering with a company, we commit to deliver a consistently higher standard of service.

**Contact BTFG today to see what we
can do for you**

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