

Proud of the Past, Excited About the Future

Action Staffing Solutions Serves a Diverse Clientele of Private- and Public-Sector Employers

Robin Fischer is in a reflective mood as she looks back on almost nine years as owner of one of the nation's fastest-growing staffing agencies.

She is proud of how far Action Staffing Solutions has come and is excited about the future.

She acknowledges there have been some "trials," but says she has no regrets. "I truly believe every trial makes us better and stronger."

And she says there's nothing she would have done differently. "I can't worry about things that happened yesterday. I can only positively affect the things that are in front of me today."

"Robin has put together ... one of the best employment agencies in Northern Colorado. ... I strongly recommend any employer looking for staffing call Robin Fischer for help fulfilling those needs."

– Douglas Green, a facilities manager/safety manager in Fort Collins, Colorado, has worked with Fischer and Active Staffing Solutions since 2009.

Lessons Learned

What lessons has Fischer learned as she has grown her company from a tiny startup into a major player that has appeared on the Inc. 5000 list of America's fastest-growing private companies for three years. What advice does she have for new or would-be entrepreneurs?

"Delegate. Build a team you know you can trust to get things done."



Robin Fischer

"Share your knowledge with your employees so they can succeed at their jobs. You are responsible for their success."

"Be aware of how the business functions and pay close attention to all the details."

"Hire people who are smarter than you."

Fischer credits a book by business coach and entrepreneur Gary Keller with teaching her a lesson that has had a profound impact on her life: Don't be a multitasker.

"I used to struggle with the feeling that there were too many things on my plate, but I didn't know what to do," Fischer says. But by the time she had finished Keller's *The ONE Thing*, she knew exactly what she needed to do: Focus on one priority at a time, because "People who focus on one thing at a time get 80 percent more done."

"Robin is very professional ... down to earth ... bubbly. ... She is more than willing to work with you and make things work out for you. ... Her staff is wonderful ... willing to help out in anything that comes up."

– Alton Lowry works in accounting for the Colorado State Forest Service Nursery. He relies on Action Staffing for a wide variety of temporary employees.

Making a Difference Every Day

For all its growth and success, Fischer says Action Staffing Solutions remains committed to its original mission. "The goal has always been to make a difference in someone's life every day, whether that means helping a family put food on the table, building a friendship with a client or an associate, or going above and beyond to help ensure an employee's well-being. We gain great satisfaction from providing meaningful employment opportunities for our associates, growth opportunities for our company staff and a positive experience for our customers."

**Inc.
5000**

Action Staffing Solutions was ranked #1066 on the 2015 Inc. 5000 list of the nation's fastest-growing private companies. With offices in Loveland and Denver, it serves a diverse clientele of private- and public-sector employers throughout Colorado, staffing "everything from general labor to controllers and CEOs." The firm recently created a four-person government team to service its growing roster of government contracts.



Action Staffing Solutions

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